

Sales Representative (Albania & Kosovo)

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EPPC Albania, on behalf of its client, an **INTERNATIONAL LEADING TECHNOLOGY COMPANY**, is currently recruiting a **Sales Representative for Albania & Kosovo market**.

Job Scope:

Promote the company as a first brand for Small Domestic Appliances (SDA) in Albania and Kosovo.

Essential Responsibilities:

1. Develop brand visibility in all points of sales for the Albania and Kosovo market;
2. Training and motivating shop-floor people;
3. Product training & merchandising for the shops;
4. Keeping updated on market research key points, price policies, competitors, etc.;
5. Updating the potential customers' data base;
6. Supporting the organization of special events (i.e. Dealers Day);
7. Supporting every level of distribution;
8. Submitting weekly reports to the Lead TSM (Trade & Shopper Marketing Manager).

Requirements for this position are:

- University graduate, Master degree is an advantage;
- **2+ years' experience in sales in a high profile company;**
- **Fluent in English (MUST);**
- Excellent communication, negotiation, analytical and numerical skills;
- Proficient in Microsoft **Excel, PowerPoint;**
- Ability to work independently and strong professional ethics;
- Result oriented and ability to work under tight deadlines;
- **Driving License(Category B) & ability to travel.**

How to apply:

To apply for this opportunity, please fill your application until 21th of June 2019 at: <https://aplikim.eppc.al>

You will be contacted by eppc only if your CV & support documents will be qualified by our recruitment team.