

*EPPC Albania & Kosovo in partnership with Web & Events in Bulgaria, invites you in Sofia, Bulgaria for the final tour of Brian Tracy, a legend in the business world.*

# Brian Tracy

## MAXIMUM ACHIEVEMENT 2.0

19 Feb 2018 | Sofia, Bulgaria

REGISTER

FINAL TOUR

**About Brian:**

*Brian Tracy is ranked in the TOP 10 best business speakers in the world.*

*In 2018 Brian will finish his career as a speaker with one final world tour. Do not miss the last chance to meet and learn from one of the legends in the business world.*

*Brian will help you achieve your personal AND professional goals faster and easier than you ever thought possible.*

<b>TRAINING:</b>	<b>MAXIMUM ACHIEVEMENT 2.0.</b>
<b>WHO SHOULD ATTEND?</b>	<b>MANAGERS, SALES PEOPLE, BUSINESS OWNERS AND ANYONE SEEKING SUCCESS.</b> To achieve maximum success in your field, without losing your personal motivation and drive to go forward.
<b>VENUE:</b>	<b>RAINBOW PLAZA, SOFIA.</b> <a href="http://www.rainbowplaza.bg">www.rainbowplaza.bg</a>
<b>DURATION:</b>	<b>FROM 9:00 TO 18:00. CHECK-IN STARTS AT 8:30 O'CLOCK AM.</b> Please note: We are expecting a large number of attendees and so we urge you to be at registration by 8:30 a.m. You'll be able to enjoy a warm cup of coffee.
<b>LANGUAGE:</b>	<b>ENGLISH.</b>

## Prices:

## Choose a ticket that suits you best

All tickets include coffee breaks and wireless internet. Lunch is included only for Gold and VIP tickets. All prices exclude 20% VAT.

STANDARD TICKET	BUSINESS TICKET	GOLD TICKET	VIP TICKETS
<b>EUR 235</b> excl. VAT <del>Last week 300 excl. VAT</del> ✓ Access to the seminar	<b>EUR 270</b> excl. VAT <del>Last week 400 excl. VAT</del> ✓ Access to the seminar ✓ Certificate from Brian Tracy ✓ Seat in the front rows ✓ Bonus e-book from Brian Tracy* ✓ 9 audio books** 	<b>EUR 338</b> excl. VAT <del>Last week 512 excl. VAT</del> ✓ Access to the seminar ✓ Certificate from Brian Tracy ✓ Seat in the front rows ✓ Bonus e-book from Brian Tracy* ✓ 9 audio books** ✓ Book signing session ✓ Possibility for a group photo with Brian ✓ Business lunch* 	<b>EUR 635</b> excl. VAT <del>Last week 900 excl. VAT</del> ✓ Access to the seminar ✓ Certificate from Brian Tracy ✓ Seat in the front rows ✓ Bonus e-book from Brian Tracy* ✓ 9 audio books** ✓ Book signing session ✓ Possibility for a group photo with Brian ✓ Business lunch* ✓ Exclusive VIP Dinner with Brian Tracy (limited to 18 tickets only) ✓ Exclusive individual Photo with Brian

\*Ebook: "24 Effective Closing Techniques"

\*\*The 9 bonus audio books from Brian Tracy are "Negotiate the Best Deal", "21 Great Ways to Hire and Keep The Best People", "21 Great Ways to Build a High Profit Business", "21 Great Ways to Manage Your Time and Double Your Productivity", "21 Great Ways to Become a Sales Superstar", "21 Great Ways to Start and Build Your Own Successful Business", "Motivating Yourself To Peak Performance", "Power Networking", "Selling Higher Priced Products Against Lower Priced Competition".

**Note:** Price will increase every next Friday until the event.

## Agenda:

### 1. EFFICIENCY:

- The secret to achieving maximum level of efficiency;
- Setting your yearly goals;
- Effective tools for personal management.

### 2. SUCCESS:

- 8 characteristics of successful people;
- The ability to foretell the future;
- Setting intelligent goals;
- Controlling emotions;
- Monitoring and analyzing changes;
- Being results-oriented;
- A clear plan of action.

### 3. MOTIVATION:

- Personal life: to have it or not to have it?
- How to define priorities in your professional and personal life;
- How to make use of your working time to the limit;
- How to find the right balance between work and personal life.

### 4. LEADERSHIP:

- The most important thing about leaders and leadership;
- Leaders: thoughts, emotions, actions, deeds;
- 7 key fields of influence a leader has;
- Getting into the habit of developing leadership skills.

### 5. MANAGEMENT:

- How to become a leader for your team;
- How a leader interacts with the others;
- How a leader motivates the team to achieve their goals.

## Other:

- You must be in Sofia one day before the event, i.e. February 18<sup>th</sup>.
- Driving from Tirana to Sofia will take approximately 8 hours.
- There are no direct flights from Tirana to Sofia, but only via ROM, IST, ATH, VIE and LJU.
- Around 600 people will participate in this event.

## Registration:

Send an e-mail to Ms. Neila Hoxha at [neila.hoxha@eppc.al](mailto:neila.hoxha@eppc.al) about:

- **No of tickets.** (How many standard, business or gold tickets you wish to purchase?)
- **Name and Surname.** (For every participant)
- **Company VAT number and address.**

After receiving your request, we will prepare and send you the VAT fiscal invoice (scanned copy) via e-mail and the hard copy version via postal service. The latter will normally reach you in 2-3 days.

Your reservation will be confirmed immediately after your bank payment. Our bank accounts will be written in the invoice.

## Terms & Conditions:

All fees for Standard, Business, Gold and VIP tickets are non-refundable.

If by any circumstances you are unable to attend the event, the participant's name on the ticket can be changed to someone else.

EPPC and Web & Events Bulgaria are not responsible for travel, accommodation and your stay in Sofia.

## Important note:

We recommend you to buy your tickets **as soon as possible**, because based on previous experience big companies can buy bulk tickets and in a couple of days the hall can be sold out.

*We are looking forward to meeting you in Sofia.*

**Rainbow Plaza** | Address: Str. Atanas Dukov 29, 1407, Sofia. (Promishlena zona Hladilnika.)



**Register now!**

**eppc**

HUMAN RESOURCES TRAINING FINANCIAL MANAGEMENT

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