

eppc on behalf of its customer, a leading international company for IT equipment and Consumer Electronic distribution, is searching for a Sales Representative person.

## Overall role purpose:

1. Focus on new business acquisitions;
2. Further business development with existing customers;
3. Excellent customer relationship management.

## Responsibilities:

- Finding new business opportunities;
- Taking care of partners;
- Contact with existing and potential partners on daily basis;
- Building and maintenance relations with key partners;
- Develop and expand selling channel;
- Develop and administer selling strategy;
- Keep management informed by submitting daily and monthly reports.

## Requirements:

- College Degree (*Note: Good grades are an advantage*);
- Sale Experience in PC equipment;
- Excellent PC knowledge;
- Good knowledge of market and products;
- Excellent command of verbal and written English (*mandatory*);
- Private car and clean driving license (*mandatory*);
- To be persuasiveness and assertiveness;
- Market and customer orientation;
- Action and results orientated.

## Facts & Figures:

<b>Position:</b>	Sales Representative;
<b>Location:</b>	Tirana;
<b>Working hours:</b>	According to Labor Code;
<b>Car:</b>	Usage of own car that will be reimbursed;
<b>Reports to:</b>	General Manager;
<b>Travel required:</b>	Yes, within the country;
<b>Contract:</b>	According to Labor Code;
<b>To apply until:</b>	20.06.2014

## How to apply:

To apply for this opportunity, please send your **CV (only in ENGLISH)** and supporting document, mentioning the position that you are applying for, to: [recruitments@eppc.al](mailto:recruitments@eppc.al)

You will be contacted only if your CV & support documents will be qualified by our evaluation team.